

A.I. ADOPTION ROADMAP FOR LOGISTICS LEADERS

Asset-Based

Carriers — trucking, rail, ocean, and air operators moving freight

A practical map of where agentic AI is already reshaping carrier operations. Read bottom-up: the status-quo pain you know today, the pragmatic hybrid that unlocks your largest bottlenecks, and the end-state where Eranova owns the workflow and your team handles exceptions. Every capability is delivered on the Eranova platform — no in-house AI build required.

	● ORDER INTAKE & ENTRY	● LOAD TENDER & DISPATCH	● EMAIL TRIAGE	● SHIPMENT DOCUMENT INDEXING	● AR RECONCILIATION
Fully AI managed Agents own end-to-end — team handles exceptions only	<p>Zero-touch order ops</p> <p>Eranova agents read orders, structure records in the TMS, and request missing data from the shipper automatically.</p> <p><i>Thousands of orders offloaded monthly · minutes saved per order</i></p>	<p>Agentic dispatch</p> <p>Load tenders read, loads built in the TMS, and drivers selected and dispatched without dispatcher involvement on clean tenders.</p> <p><i>Majority of loads auto-dispatched · capacity reallocated to higher-margin freight</i></p>	<p>Fully automated inbox</p> <p>Every shipper, broker, and driver email classified and routed to the right handler or agent workflow in seconds.</p> <p><i>Under 30 seconds to action · millions of emails handled annually</i></p>	<p>Autonomous indexing</p> <p>BOLs, PODs, trip sheets, rate confirmations, and manifests captured, classified, and reconciled against the TMS with no staff touch.</p> <p><i>Majority of packet volume offloaded · 6- to 7-figure annual labor savings</i></p>	<p>Self-reconciling AR</p> <p>Remittances matched to invoices and deposit logs end-to-end; the AR team works exceptions only.</p> <p><i>Material DSO compression · accelerated cash flow · lower write-offs</i></p>
AI-aided Agents assist, humans stay in control	<p>Agent drafts, team confirms</p> <p>Orders pre-structured by the agent; ops validates service level and terms before TMS submission.</p> <p><i>Faster entry · fewer keying errors</i></p>	<p>Agent recommends, dispatcher decides</p> <p>Tender data extracted and loads pre-built; dispatcher reviews driver and asset selection before confirming.</p> <p><i>Faster tender response · fewer missed acceptance windows</i></p>	<p>Agent sorts, team acts</p> <p>Emails categorized and flagged by Eranova; staff work from a prioritized queue rather than a raw inbox.</p> <p><i>No more missed threads · faster customer and driver response</i></p>	<p>Agent indexes, staff reviews</p> <p>Eranova extracts and classifies documents; staff handle exception packets and format edge cases.</p> <p><i>Majority of volume offloaded · faster packet closure</i></p>	<p>Agent flags, AR resolves</p> <p>Remittance gaps and mismatches surfaced automatically; AR reviews and approves matches.</p> <p><i>Faster cash application · cleaner aging report</i></p>
No AI Fully manual — the status quo	<p>Shared inbox, manual entry</p> <p>Team monitors inboxes, extracts order data, and keys one order at a time into the TMS.</p> <p><i>Lost orders · keying errors · slow customer turnaround</i></p>	<p>Dispatcher-managed tendering</p> <p>Every EDI and email tender read, interpreted, and entered into the TMS manually by the dispatch team.</p> <p><i>High volume · time-sensitive errors costly · capacity left on the table</i></p>	<p>Staff-managed inbox</p> <p>Team manually reads, sorts, and routes every shipper, broker, and driver email throughout the day.</p> <p><i>Missed threads · delayed response · relationship risk</i></p>	<p>Manual indexing</p> <p>Staff sort, classify, and key every BOL, POD, trip sheet, and manifest by hand against TMS records.</p> <p><i>Packet backlog · high error rate · dedicated FTE team on data entry</i></p>	<p>Manual reconciliation</p> <p>AR team matches every remittance to invoices and deposit logs by hand, line by line.</p> <p><i>High error rate · growing DSO · cash tied up in aged receivables</i></p>

● Fully AI managed — Eranova agents own end-to-end ● AI-aided — Eranova agents assist, humans stay in control ● No AI — fully manual, status quo

All capabilities delivered on the Eranova platform · eranova.ai · info@eranova.ai

Non-Asset-Based

Brokers, freight forwarders, and 3PLs — orchestrating freight across third-party capacity

A practical map of where agentic AI is already reshaping brokerage, forwarding, and 3PL operations. Read bottom-up: the status-quo pain you know today, the pragmatic hybrid that unlocks your largest bottlenecks, and the end-state where Eranova owns the workflow and your team handles exceptions. Every capability is delivered on the Eranova platform — no in-house AI build required.

	● EMAIL TRIAGE	● ORDER INTAKE & ENTRY	● RATING & ROUTING	● TRACKING & MILESTONE UPDATES	● DOC INDEXING & RECONCILIATION	● AR & AP
Fully AI managed Agents own end-to-end — team handles exceptions only	<p>Fully automated inbox</p> <p>Every shipper, customer, vendor, and carrier email classified and routed to the right agentic workflow in seconds.</p> <p><i>Under 30 seconds to action · 2.5M+ emails handled annually</i></p>	<p>Zero-touch order ops</p> <p>Eranova agents parse order emails, extract terms and service level, and create structured records in the TMS — requesting missing data from the shipper directly.</p> <p><i>9K+ orders structured monthly · ~4 minutes saved per order</i></p>	<p>Agentic rating & routing</p> <p>Agent fully equipped with tools to query the TMS for relevant carriers and past shipments, hit rate engines, request spot rates, and apply margin to return a customer-ready quote.</p> <p><i>79% of loads rated and routed without dispatcher touch · ~\$2.3M reallocated annually</i></p>	<p>Email-to-TMS sync</p> <p>Inbound carrier and customer emails auto-mapped to the right shipment (MBOL/HBOL). Milestones, document uploads, and accessorials requests flow into the TMS in real time.</p> <p><i>TMS always current · accessorials caught before margin leaks</i></p>	<p>Autonomous packet handling</p> <p>BOLs, PODs, rate confirmations, manifests, and export docs captured, classified, and reconciled to shipments in the TMS. Staff reviews flagged exceptions only.</p> <p><i>90% of shipment documentation automated · 6- to 7-figure annual labor savings</i></p>	<p>Self-reconciling AR & AP</p> <p>Carrier invoices audited against rate confirmations; customer remittances matched to invoices end-to-end. Finance works exceptions only.</p> <p><i>~\$1.8M annual overbilling recovered · DSO compression · accelerated cash flow</i></p>
AI-aided Agents assist, humans stay in control	<p>Agent sorts, team acts</p> <p>Emails categorized and prioritized by Eranova; staff work from a clean queue rather than a raw shared inbox.</p> <p><i>No more missed threads · faster customer and vendor response</i></p>	<p>Agent drafts, team confirms</p> <p>Orders pre-structured by the agent; ops validates terms and service level before pushing to the TMS.</p> <p><i>Faster entry · fewer keying errors</i></p>	<p>Agent recommends, ops decides</p> <p>Vendor options, rates, and margin scenarios surfaced in a ranked view; ops confirms before quoting the customer.</p> <p><i>Faster quote turnaround · cleaner margin discipline</i></p>	<p>Agent maps, ops verifies</p> <p>Eranova matches each inbound email to the right MBOL/HBOL and drafts milestone updates, doc uploads, and accessorials flags; ops verifies before they post to the TMS.</p> <p><i>Fewer stale records · accessorials surfaced for review</i></p>	<p>Agent indexes, staff reviews</p> <p>Eranova extracts and matches packets to shipments; staff approves each match and handles edge-case formats before they post to the TMS.</p> <p><i>Majority of volume offloaded · faster shipment closeout</i></p>	<p>Agent flags, finance resolves</p> <p>Discrepancies on carrier invoices and remittance gaps surfaced automatically; AP/AR reviews and approves before posting.</p> <p><i>Faster cash application · cleaner aging · fewer carrier overpays</i></p>
No AI Fully manual — the status quo	<p>Staff-managed inbox</p> <p>Team manually reads, sorts, and routes every shipper, customer, vendor, and carrier email throughout the day.</p> <p><i>Missed threads · delayed response · relationship risk</i></p>	<p>Shared inbox, manual entry</p> <p>Team monitors shared inboxes, hand-extracts order data, and keys one order at a time into the TMS.</p> <p><i>Lost orders · keying errors · slow customer turnaround</i></p>	<p>Manual rating & sourcing</p> <p>Ops checks the vendor list, emails carriers for rates, waits on responses, and assembles each quote by hand.</p> <p><i>Lost deals · margin leakage · dispatcher hours per load</i></p>	<p>Manual status chasing</p> <p>Ops chases carriers for updates, hand-keys milestones into the TMS, files documents manually, and reads inboxes for accessorials flags one at a time.</p> <p><i>Stale TMS records · documents lost in email · accessorials missed</i></p>	<p>Manual indexing</p> <p>Staff sort, classify, and key every BOL, POD, rate confirmation, and export doc by hand against TMS records.</p> <p><i>Packet backlog · high error rate · dedicated FTE team on data entry</i></p>	<p>Manual reconciliation</p> <p>AP audits each carrier invoice line by line; AR matches every remittance to invoices and deposit logs by hand.</p> <p><i>Overbilling missed · growing DSO · cash tied up in aged receivables</i></p>

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